

December, 2004

MLS Summary Report

<u>Companies</u>	<u>Offices</u>	<u>Sales Associates</u>	<u># of Active Listings</u>	<u># of New Listings</u>	<u>New Listings / Office</u>	<u>New Listings / Associate</u>	<u>Pending Units Reported</u>	<u>Units BOMK</u>	<u>Net Units Pending</u>	<u>Net Pendingings / Office</u>	<u>Net Pendingings / Associate</u>	
King	636	722	9,743	6,981	2,391	3.31	0.25	2,778	54	2,724	3.77	0.28
Snohomish	192	215	2,631	3,580	1,262	5.87	0.48	1,239	37	1,202	5.59	0.46
Pierce	181	202	2,539	4,053	1,292	6.40	0.51	1,333	26	1,307	6.47	0.51
Kitsap	69	80	734	1,290	355	4.44	0.48	373	5	368	4.60	0.50
Mason	18	19	108	980	160	8.42	1.48	134	1	133	7.00	1.23
Skagit	43	46	304	920	196	4.26	0.64	164	3	161	3.50	0.53
Grays Harbor	13	15	72	1,028	297	19.80	4.13	256	7	249	16.60	3.46
Lewis	21	22	120	886	133	6.05	1.11	99	0	99	4.50	0.83
Cowlitz	18	18	152	763	117	6.50	0.77	121	3	118	6.56	0.78
Grant	21	22	122	938	165	7.50	1.35	81	0	81	3.68	0.66
Thurston	3	3	6	1,047	390	130.00	65.00	438	11	427	142.33	71.17
San Juan	6	6	45	432	48	8.00	1.07	38	0	38	6.33	0.84
Island	25	29	193	904	141	4.86	0.73	174	4	170	5.86	0.88
Kittitas	8	8	31	694	80	10.00	2.58	100	1	99	12.38	3.19
Jefferson	11	12	102	553	46	3.83	0.45	81	0	81	6.75	0.79
Outarea				0	0	0.00	0.00	0	0	0	0.00	0.00
<b>Total</b>	<b>1,293</b>	<b>1,452</b>	<b>17,615</b>	<b>26,736</b>	<b>7,473</b>	<b>5.15</b>	<b>0.42</b>	<b>7,687</b>	<b>161</b>	<b>7,526</b>	<b>5.18</b>	<b>0.43</b>

This report includes all property types except LOA and all areas, including out-of-area

All pending dollar figures shown are based on list price