

December, 2002

MLS Summary Report

	<u>Companies</u>	<u>Offices</u>	<u>Sales Associates</u>	<u># of Active Listings</u>	<u># of New Listings</u>	<u>New Listings / Office</u>	<u>New Listings / Associate</u>	<u>Pending Units Reported</u>	<u>Units BOMK</u>	<u>Net Units Pending</u>	<u>Net Pending / Office</u>	<u>Net Pending / Associate</u>
King	741	863	9,027	11,017	2,625	3.04	0.29	2,176	42	2,134	2.47	0.24
Snohomish	223	260	2,374	5,069	1,294	4.98	0.55	940	17	923	3.55	0.39
Pierce	221	252	2,300	5,413	1,321	5.24	0.57	1,093	36	1,057	4.19	0.46
Kitsap	85	105	787	2,185	349	3.32	0.44	385	10	375	3.57	0.48
Mason	23	26	143	1,498	133	5.12	0.93	93	1	92	3.54	0.64
Skagit	55	59	373	1,379	225	3.81	0.60	165	4	161	2.73	0.43
Grays Harbor	23	27	126	1,558	163	6.04	1.29	94	1	93	3.44	0.74
Lewis	25	28	103	880	112	4.00	1.09	63	0	63	2.25	0.61
Cowlitz	19	20	123	1,008	82	4.10	0.67	85	2	83	4.15	0.67
Grant	21	24	127	1,062	111	4.63	0.87	75	3	72	3.00	0.57
Thurston	3	4	18	1,487	288	72.00	16.00	283	8	275	68.75	15.28
San Juan	9	10	58	418	28	2.80	0.48	39	0	39	3.90	0.67
Island	33	45	349	1,399	165	3.67	0.47	119	2	117	2.60	0.34
Kittitas	13	15	84	657	82	5.47	0.98	34	0	34	2.27	0.40
Outarea	22	22	49	1,034	100	4.55	2.04	69	1	68	3.09	1.39
Total	1,516	1,760	16,041	36,064	7,078	4.02	0.44	5,713	127	5,586	3.17	0.35

This report includes all property types except LOA and all areas, including out-of-area

All pending dollar figures shown are based on list price